

招标

生产力(深圳)咨询有限公司

提供深圳至香港生产力促进局 2026-2028 中国内地互联网
云服务 + MPLS 服务招标

(参考编号: SZ00073)

2026 年 9 月

第一部分 - 常规

1. 介绍

生产力(深圳)咨询有限公司

生产力(深圳)咨询有限公司是香港生产力促进局(以下简称「生产力局」)透过辖下生产力(控股)有限公司在国内成立的附属 / 合营公司。

生产力局内地附属及关联公司

于 2003 年, 生产力局分别于东莞及深圳成立附属及关联公司, 以服务珠三角的港资企业。经过多年发展, 各分公司已确立其定位及优势业务, 并致力将生产力局的服务辐射至中国内地: 东莞升级转型中心, 重点业务包括支持多个跨行业服务平台的推广及营运工作, 致力协助企业透过技术咨询、管理咨询及培训等服务实现升级转型; 深圳高新科技及培训中心, 重点业务包括环保管理、新技术转移及专业培训, 致力透过其一站式综合中小企业服务平台促进深港两地创新资源的流动, 提升企业综合竞争力和区域整体竞争力。

各分/子/关联公司包括:

1. 生产力(深圳)咨询有限公司
2. 深圳深港生产力基地有限公司
3. 深圳深港生产力基地培训中心
4. 生产力(东莞)咨询有限公司
5. 香港生产力促进局深圳创新及技术中心(福田)

生产力(深圳)咨询有限公司(以下简称“本公司”)欲找合适的网络服务公司(以下简称“供应商”), 提供深圳至香港生产力促进局 2026-2028 中国内地互联网云服务 + MPLS 服务招标。

2. 招标程序

2.1 问题查询, 如有查询, 请联络以下人士:

张伟培(资深采购主任, 采购部)

财务与采购部

联系电话: (852) 2788 5367

电子邮件: jackycheung@hkpc.org

陆佩玲(助理采购经理, 采购部)

财务与采购部

联系电话: (852) 2788 5922

电子邮件: ivyyluk@hkpc.org

如在投标上遇到任何问题, 可在 2026 年 9 月 7 日或之前透过附件一传送到 jackycheung@hkpc.org。问题和答案将会经电子邮件发送至投标者。本公司有权不接受逾期查询。

2.2 招标文件包括以下:

- 此投标书;
- 邀请信;
- “技术建议书”
- “价格建议书”
- 附件一 - 询问表
- 附件二 - 遵守与反围标条款确认书 (Tender Anti-collusion letter)
- 附件三: 供货商名册之申请表格
- 采购订单之条件及条款(适用于采购服务)
- 注意事項

此投标书还有两部分, 即“第二部分 - 技术规范”和“第三部分 - 价格规范”。投标者需提交一式三份的“技术建议书”及一式两份的“价格建议书”, 并注意以下事项:

- “技术建议书”和“价格建议书”要分开密封在两个信封内;
- 在信封上标明“技术建议书”或“价格建议书”;
- 在信封上标明招标编号, 及截止日期;
- 提交不得迟于 2026 年 9 月 15 日中午 12 时 (北京时间)
- 投标者可以邮寄方式或亲临中国深圳市福田区福保街道福保社区市花路南侧长富金茂大厦 1 号楼 1801 室

逾期的投标书将不获受理。

2.3 技术建议书应包括以下内容:

- 标书递交表格
- 有效的营业执照/许可证副本或同等文件副本
- “第二部分 - 技术规范”所要求的文件及资料
- 遵守与反围标条款确认书
- 注: “技术建议书”内不可有任何价格或成本, 否则整份标书可能不被考虑

2.4 价格建议书应包括以下内容：

- 回复“第三部分 - 价格规范”所要求的资料

3. 一般要求

3.1 供应商需求

- 3.1.1 在合约期内提供专业，优质，可靠的服务；
- 3.1.2 符合本招标文件中所有的条款和要求；
- 3.1.3 快捷及准时回复本公司所有口头/书面查询。

3.2 付款方式

Item 1

Payment terms: 50% advance payment against invoices by direct credit upon order confirmation. Remaining 50% payment against invoices by direct credit upon HKPC sign of User Acceptance, with 30 days credit.

項目 1

付款條款：訂單確認後預付 50%，憑發票直接付款；餘款 50% 於 HKPC 簽署用戶驗收證明後，憑發票直接付款，信用期 30 日。

Item 2

Payment terms: Monthly payment based on actual Pay As You Go consumption. The Supplier shall issue monthly invoices for the actual usage of the subscription, with 30 days credit.

項目 2

付款條款：按每月實際用量（按量付費）結算付款。供應商須按月就實際使用量發出發票，信用期 30 日。

Item 3

Payment terms: Yearly advance payment against invoices by direct credit. Supplier shall issue invoice for each year' s subscription 30 days before the beginning of each contract year (Year 2), with 30 days credit.

項目 3

付款條款：每年預繳付款，憑發票直接付款。供應商須於每個合約年度開始前 30 天（第 2 年）就該年度訂閱服務發出發票，信用期 30 日。

供應商須開增值稅專用發票及普通發票。

3.3 报价的有效性

在“第三部分 - 价格规范”所提供的价格，必需在截标日起开始至服务完成日期前有效。未得本公司的事先同意，不得作出任何更改。

3.4 终止合约

本公司可提前一个月，以书面形式通知供应商终止合约。

在不损害本公司对供应商追讨赔偿的权利下，本公司有权在供应商出现以下情况时实时终止合约：

- (a) 清盘或破产（合并或重组的目的除外）。
- (b) 拒绝或阻止完成合约内的所需的服务或货品。
- (c) 违反合约中的任何条款和要求

3.5 保密

供应商及本公司对本合约的内容，以及在本合约同履行过程中获得的对方的信息，均负有保密的义务。除双方另有约定外，保密信息包括但不限于本合约报价、合约文本、员工的基本信息、以及双方标有保密字样的往来档；保密义务是指在未经对方书面同意前，另一方不得用于任何与其执行职务无关的情况；或以任何形式向任何第三方泄漏，双方均有义务尽其一切努力防止任何第三方窃取秘密信息。由于任何一方违反以上保密义务给对方造成损失，违约方对受损失方负有停止侵害、消除影响、赔偿损失的责任。

4. 法定责任

4.1 工时，工资等

供应商应遵守有关工作条件，工作时间，或者支付给员工的工资与任何现行法例或法规，并接受任何将来的立法或其他条件，从而改变任何责任或强加新的责任的风险。

4.2 遵守法律和法规

供应商应确保完全遵守根据中华人民共和国的法律和法规。

4.3 安全防范措施

供应商应遵守中华人民共和国国家安全监管总局的职业安全健康监管。职业安全健康监管工作着眼于人的健康，立足于减少职业危害，旨在保护劳动者的生命安全和身体健康。如供应商因没履行法规的规定而造成本公司任何伤害或损害任何不动产或个人财产，供应商应承担责任，并应当赔偿任何费用，责任，损失，索赔或诉讼程序。

5. 保险

供应商需按照国家的法律、法规和地方法规及规章办理相关保险，并支付一切费用。

6. 招标条件

- 6.1 在未经授权之下，本公司是不会接受招标文件上的更改或删除。如标书上含有这种改动或删除，本公司有权不接受此标书。
- 6.2 供应商在投标书上的失误，本公司绝对不会作出任何的赔偿。
- 6.3 本公司并不一定要接受最低价格的投标书。
- 6.4 本公司保留权利撤回招标的邀请。
- 6.5 本公司不会对供应商因招标而带来的损失负责。
- 6.6 本公司有权接受供应商的部份或整份标书。
- 6.7 本公司有权选择标书内任何一种服务/产品，以满足要求。

7. 算定损害赔偿

若供货商未能在发出采购订单后的交付期限内，按照标书及技术规范要求，完成本项目所涉软件产品的供货、授权及相关服务内容，且未获得采购方书面同意延期的，供货商须就交付期限被延期的每日，向生产力局支付算定损害赔偿，即每日赔偿人民币 500 元，上限为订单金额的 5%

8. 不可抗力

若完全超出任一方控制的情况直接导致该方未能履行其在合约下的义务，该方无需对此负责。在发生不可抗力事件时，一旦不利情况发生改变，遭受该不利情况的一

方将尽最大努力做出补救。供应商应尽职尽责地选择外购零件的供应来源及对该等合约施加必要管控，外购零件及材料的延迟交付将不被视为不可抗力情况。

9. 提交给本公司的所有文件/材料将不予退还。

第二部分 – 技术规范

1. 供应商责任

- 1.1. 供应商在未经本公司事先同意，不得将工程/服务分包或外判给其他供应商。
- 1.2. 供应商应遵从本招标文件中记载的条款和要求。

2. 服务的范围

供应商应按照以下要求安装和设置宽频线路：

2.1. Implementation of 2 Year MPLS Leased Line and Workload Account Subscription Service in Chinese Mainland Cloud (Shenzhen Region) Landing Zone

- A fully managed solution to design, implement, configure, and handover one (1) Workload Account together with a dedicated MPLS Leased Line connecting HKPC's on-premises infrastructure in Hong Kong to the Chinese Mainland Cloud (Shenzhen Region) Landing Zone
- The solution shall ensure seamless hybrid connectivity, secure routing (especially for routing configuration of Microsoft-related services), and full integration with WFOE's Landing Zone environment
- The Supplier shall be responsible for all prerequisite setups in the Landing Zone, networking, and security components necessary to support the Workload Account and MPLS connectivity
- The Workload Account, MPLS Network Account, Landing Zone and associated components shall be owned and managed by WFOE after handover

The Supplier shall provide the following (at minimum but not limited to):

2.1.1. Workload Account Setup and Integration

- Provision and configure one (1) dedicated Workload Account within WFOE's Chinese Mainland Cloud (Shenzhen Region) Landing Zone.
- Conduct a comprehensive review of WFOE's existing on-premise server environment, including hardware, operating systems, applications, dependencies, and current network architecture.
- Propose a detailed network design and migration strategy to ensure seamless integration between the on-premise environment and the new Workload Account via the MPLS Leased Line.

- Migrate existing VM resources, configurations, applications, and data from WFOE's on-premise environment to the Workload Account in the Landing Zone.
- Ensure zero-downtime or minimum-downtime data and VM migration using proven methodologies (e.g. live migration, replication, or hybrid cutover strategy).
- Full integration of the Workload Account with the Landing Zone structure, including proper folder placement, IAM policies, resource sharing mechanisms, and security baselines.
- Configure routing policies to enable Microsoft-related services (e.g. Microsoft 365, Azure AD, Dynamics 365, etc.) to route optimally through the MPLS Leased Line to Hong Kong.
- Set up necessary VPC, subnets, route tables, security groups, and network ACLs to support secure and efficient traffic flow between the Workload Account and HKPC's on-premises environment.
- Implement centralized identity and access management integration using CloudSSO with federated access.

2.1.2. MPLS Leased Line Implementation

- The MPLS Leased Line solution shall be based on Gold Plan (or equivalent highest-tier service plan) offered by the service provider, providing the best available performance, priority routing, enhanced monitoring, and premium support.
- Provision and implement a dedicated 40Mbps MPLS Leased Line from WFOE's Chinese Mainland Cloud (Shenzhen Region) Landing Zone to HKPC's on-premises infrastructure in Hong Kong.
- MPLS Leased Line Bandwidth shall be minimum 40Mbps committed, with option for burst capability
- Provide end-to-end SLA of 99.9% uptime and core backbone SLA of 99.99%.
- 7x24 technical support with first call response within 15 minutes and second call resolution support within 20 minutes.
- Dedicated Customer Manager as the first point of contact for all service-related matters.
- Ensure stable, secure, and low-latency hybrid connectivity suitable for production workloads, including Microsoft services routing.
- Provide full configuration, testing, and handover of the MPLS connection, including BGP routing, QoS settings (if required), and redundancy design.
- The Supplier shall complete the full circuit provisioning, testing, and handover within 45 calendar days from contract award (or earlier if possible).
- Provide proactive 7x24 monitoring with NetFlow traffic visualization, monthly/quarterly/annual service reports, and regular health check reports.
- Include VIP customer support channel (WeChat/enterprise group) with dedicated Technical Specialist and Account Manager.

- Support multi-language (Cantonese, English, Mandarin) for all support and reporting.
- The line must support seamless integration with Palo Alto Cloud Firewall for advanced security inspection and policy enforcement.
- Provide full redundancy design proposal and failover testing during implementation.
- All configuration, IP allocation, BGP routing, QoS settings, and security hardening shall be performed and documented by the Supplier.

2.1.3. Landing Zone Prerequisites and Supporting Components

- Ensure the Workload Account is deployed within a secure and governed Enterprise Landing Zone environment that complies with WFOE's Chinese Mainland Cloud (Shenzhen Region) Landing Zone best practices.
- Provide a Management Account under Resource Directory, including centralized policy management, folder structure, governance rules, and account provisioning automation
- Provide a dedicated Security Account for centralized security and compliance management
- Provide a dedicated Audit Account for centralized logging, auditing, and long-term log archive
- Provide a dedicated SSO Account for centralized identity and access management
- Provide a dedicated Network Account (Hub) with firewall capabilities inside
- Provide a dedicated Shared Services Account containing shared resources and resource allocation mechanisms
- Provide a multi-account environment using Chinese Mainland Cloud Resource Directory with the ability to provision new accounts/folders
- Provide a centralized identity and access management using CloudSSO with federated access and integration capabilities
- Provide a dedicated Network Hub account within the Landing Zone, configured with secure hybrid connectivity to HKPC's on-premises infrastructure
- Deploy and configure a Cloud Firewall (software version) within the Network Account to secure the hybrid connectivity via MPLS.
- A Centralized Firewall with single policy table for creating policy to allow or block traffic based on Source or Destination IP Address, Port Number, username, user group, application, HIP and URL category
- A Centralized Firewall with Full integration with the MPLS Leased Line and Workload Account traffic.
- A Centralized Firewall with ability to create security policies to prevent credential theft
- A Centralized Firewall be able to identify application over port-based policy and through simple click to add application to existing policy

- A Centralized Firewall with SSL decryption for TLS v1.3 in all modes
- A Centralized Firewall with ability to request URL re-categorization from the firewall WebGUI
- A Centralized Firewall be using FQDN as the source and destination IP address object
- A Centralized Firewall with DoS Policy and able to control session of source of destination IP address and services
- A Centralized Firewall with Post-Quantum VPN support with PQ Pre-shared Key, Hybrid KEM support based on RFC 8784
- A Centralized Firewall with IKEv2 RFC 9242 and RFC 9370 produces hybrid keys to protect against QC attacks
- A Centralized Firewall with SSLVPN solution and support client application connect to SSLVPN via Windows, Mac, Linux, Android, Chrome and Hypervisors OS
- A Centralized Firewall with VPN split tunneling based on destination domain, client process and video streaming application

2.1.4. Project Deliverables and Services

- Ensure the Services are using centralized logging, monitoring, and alerting through ActionTrail, Log Service (SLS), CloudMonitor, and related services
- Preventive and detective controls, security baselines, and compliance policies in Chinese Mainland Cloud. The detailed controls and policies shall be reviewed and agreed with WFOE
- Ensure the Services is deployed and managed in compliance with Chinese Mainland Cloud best practices and relevant regulations
- Technical expertise to advise on networking, access management, security strategies, and governance to align with WFOE's requirements
- Enable a governance model that allows WFOE to gradually migrate existing and new resources/accounts into the centralized Landing Zone
- Include 1st Year Subscription Services for all services and including support during the first year
- Perform knowledge transfer, training, and provide complete as-built documentation, diagrams, and operational runbooks
- Create all resources under WFOE entity
- Expected completion date of implementation: 30 Oct 2026

供应商需要提供的资料

Please suggest the brand of Workload account

with Landing Zone :

Please suggest the brand of MPLS Leased Line

with Landing Zone : _____

Qualification Requirement

2.2. The Supplier shall provide sufficient technique and submit the following certification to the WFOE representative according to the professional requirements below:

(i) The Supplier shall

- be authorized Landing Zone Partner, Specialization Partner and under Partner Program.

(ii) The Supplier shall deploy a team of professional staff conforming to the above requirements to carry out the contractual obligations. The professional staff shall be full-time employees of the Supplier and shall only be engaged in one function of the table below. The qualification and experience of the staff member will be considered up to the Closing Date of this Request. The minimum number of staff members to be deployed throughout the Contract Period is as follows:

Staff Role	Qualification and Experiences
Technical Manager	• Shall have <u>at least 15 Years</u> IT experiences • Shall have <u>at least 8 years</u> China or Hong Kong Government Bureau, Department and Related Organisation project experiences in managing Landing Zone cloud service implementation and support • Shall have a <u>certified and valid</u> Landing Zone Solutions Architect
Cloud Infrastructure Architect	• Shall have <u>at least 10 Years</u> IT experiences • Shall have <u>at least 5 years</u> China or Hong Kong Government Bureau, Department and Related Organisation project experiences in managing Landing Zone cloud service implementation and support • Shall have a <u>certified and valid</u> Landing Zone Solutions Architect
Service Specialist	• Shall have <u>at least 5 Years</u> IT experiences • Shall have <u>at least 3 years</u> China or Hong Kong Government Bureau, Department and Related Organisation project experiences in managing Landing Zone cloud service implementation and support • Shall have a <u>certified and valid</u> Landing Zone Solutions Architect • Shall have a <u>certified and valid</u> Landing Zone Network certificate

Please provide qualifications of **at least 3 team members** including relevant job experience, years of service in current company and certificates with supporting documents or certificate of qualified Landing Zone Partner, Specialization Partner and under Partner Program

Qualification (Refers to Part II – Technical Specification **Section 2.2**)

Team Member 1: _____
Name: _____
Role: _____
Years of service in current company: _____
Qualification: _____
Certification: _____
CV: _____
Team Member 2: _____
Name: _____
Role: _____
Years of service in current company: _____
Qualification: _____
Certification: _____
CV: _____
Team Member 3: _____
Name: _____
Role: _____
Years of service in current company: _____
Qualification: _____
Certification: _____
CV: _____

***** Please submit all supporting documents and relevant information together with your Technical Proposal. Failure to do so will result in your Technical Proposal being discarded and not considered for evaluation**

2.3. The Supplier shall provide a list of project references for **at least four (4)** major customer reference sites in China or Hong Kong Government Bureau, Department and Related Organisation that successfully adopted Landing Zone services **in the past three (3) years**. The project reference shall include the following project characteristics:

- One of the project references must demonstrate a Landing Zone billing **amount exceeding HKD\$ 2.5 million**
- The project must showcase the effective use of Landing Zone services as outlined in Item 1.

Please provide **at least 4 relevant job references** with clients' name/business nature, project scope, type & number of professional deployed (with certificates), and **in recent 3 years**.

Job Reference (Refers to Part II – Technical Specification **Section 2.3**)

Job reference 1:

Company Name/ Client Business Nature (e.g. HK Gov): _____

Project Name: _____

Project Scope: _____

Project Amount (HK\$): _____

Landing Zone Services included: _____

Landing Zone Services details sizing: _____

Landing Zone Services Maintenance period: _____

Landing Zone Services Support SLA: _____

Project Duration (Start & End Date): _____

Location of Technical support Team: _____

Location of Billing support Team: _____

Job reference 2:

Company Name/ Client Business Nature (e.g. HK Gov): _____

Project Name: _____

Project Scope: _____

Project Amount (HK\$): _____

Landing Zone Services included: _____

Landing Zone Services details sizing: _____

Landing Zone Services Maintenance period: _____

Landing Zone Services Support SLA: _____

Project Duration (Start & End Date): _____

Location of Technical support Team: _____

Location of Billing support Team: _____

Job reference 3:

Company Name/ Client Business Nature (e.g. HK Gov): _____

Project Name: _____

Project Scope: _____

Project Amount (HK\$): _____

Landing Zone Services included: _____

Landing Zone Services details sizing: _____

Landing Zone Services Maintenance period: _____

Landing Zone Services Support SLA: _____

Project Duration (Start & End Date): _____

Location of Technical support Team: _____

Location of Billing support Team: _____

Job reference 4:

Company Name/ Client Business Nature (e.g. HK Gov): _____

Project Name: _____

Project Scope: _____

Project Amount (HK\$): _____

Landing Zone Services included: _____

Landing Zone Services details sizing: _____

Landing Zone Services Maintenance period: _____

Landing Zone Services Support SLA: _____

Project Duration (Start & End Date): _____

Location of Technical support Team: _____

Location of Billing support Team: _____

3. 由供应商提供的资料

3.1 强制/合规要求

供应商必须确认符合以下强制性条款及提供有关所需文件作评审及纪录（注：是=符合，否 =不符合）。

		是/否	如有不符合，请详述：
(a)	供应商完全明白并遵守标书“第一部分-常规”所列明的细则。如供应商未能按第一部分 3.1 付款安排，请于第三部分 - 价格规范提供建议之收款安排。	是 / 否	
(b)	供应商完全明白并遵守标书"第二部分 - 技术规范"中的内容所列明的规格	是 / 否	
(c)	供应商必须是企业法人单位，具有独立承担民事责任	是 / 否	

	的能力。		
(d)	供应商必须信誉良好，三年内无因工程/产品质量问题、安全 事故问题或其他原因收到省市行业主管部门处罚。	是 / 否	
(e)	中标人未经许可不得分包与转包。	是 / 否	
(f)	供应商应确保完全遵守中华人民共和国的法律和法规。	是 / 否	
(g)	在完成或者终止采购合同的两年内，供应商在未取得生产力局书面同意前，不得直接或者间接触、联络或招揽本项目最终客户的任何业务。	是 / 否	
(h)	遵守及提供第 2.2 條及第 2.3 條所列的所有條款及要求	是 / 否	
(i)	请告知完成安装的交货时间（在发出采购订单后） - 如供应商提供新的 MPLS 线路，则服务将于 2026 年 10 月 30 日之前开始，因为深圳办事处需要额外时间将 IP 地址从现有 MPLS 线路迁移到新线路。 - 如供应商在不改变 IP 地址的情况下升级品牌宽度，则应在 2026 年 10 月 30 日之前启动服务进行用户验收测试。	是 / 否	
(j)	请告知是否可以安排如下 两个单独的发票将由供应商发出，基于此投标书的“第二部分 - 技术规范”里列出的“序号 1”及“序号 2”的付款分别发给生产力(深圳)咨询有限公司及深圳深港生产力基地培训中心	是 / 否	

4. 评标

4.1 标书将通过两个过程来评估。技术评估将首先进行，以确保投标商提出的技术方案完全满足本公司招标所规定的强制性要求。只有确认符合所有条款并提供有效文件之投标商的价格建议书将被进一步考虑。

4.2 原则上，本公司会选择达到所有强制性要求，并提供最低价格之投标商。然而，本公司保留权利，接受整个或部分投标和不一定接受价格最低或任何一份投标书。

4.3 暂定时间表

这是招标过程的暂定时间表。但是，生产力(深圳)咨询有限公司保留更改时间表以配合其营运需要的权利。

项目	暂定时间表
供应商提交投标上遇到的问题	2026 年 9 月 7 日
本公司回复标书的问题	2026 年 9 月 8 日
投标截止日期	2026 年 9 月 15 日中午 12 时（北京时间）
投标评分	2026 年 9 月中旬
发出采购订单	2026 年 9 月下旬
项目完成日期	2026 年 10 月 30 日

5. 提交本公司的所有投标文件及材料将不予退还。投标人应承担其编制投标文件、递交投标文件以及现场勘查所涉及的一切费用。不论投标结果如何，招标人在任何情况下无义务也无责任承担此项费用。

第三部分 – 价格规范

请提交一式两份“价格建议”，并应放进**独立的信封**，密封和递交。

供应商需填写下列将会提供服务/项目的报价。请列明所有相关费用（如有）。

1. 价格

1.1 供应商可以使用以下表格报价：

****Please state the currency in brackets ()**

請在括號 () 中註明貨幣種類

项目	详 述	數量	单价 ()	总价 ()	提供专用 增值税 税票并请 列明税点
1	<u>Implementation of 1 Years MPLS Leased Line and Workload Account Subscription Service in Chinese Mainland Cloud (Shenzhen Region) Landing Zone</u> <u>於中國內地雲(深圳地區)企業登陸區部署一年期 MPLS 專線及工作負載帳號訂閱服務</u> For details specification, please refer to “投标规格_SZ00073 中第二部分 – 技术规范”	1 Job			____%
2	<u>Workload Account Subscription in Chinese Mainland Cloud (Shenzhen Region) Landing Zone (Pay As You Go) for 2nd Years</u> <u>中國內地雲(深圳地區)企業登陸區及工作負載帳號第二年每月訂閱服務 (按量付費)</u> For details specification, please refer to “投标规格_SZ00073 中第二部分 – 技术规范”	12 Months			____%

3	MPLS Leased Line in Chinese Mainland Cloud (Shenzhen Region) Landing Zone for 2 nd Years 中國內地雲(深圳地區)企業登陸區 MPLS 專線第二年訂閱服務 For details specification, please refer to “投标规格_SZ00073 中第二部分 - 技术规范”	1 Years			____%
4	其他 (如有, 请注明明细)				____%
请列明可提供发票种类: 增值税专票 / 普票 总价格 (): _____ (含 _____ 增值税点)					

2. 报价的有效期

所有报价在截标日起在计6个月内有效。未得本公司的事先同意, 不得作出任何更改。

3 付款方式

1) Item 1

Payment terms: 50% advance payment against invoices by direct credit upon order confirmation. Remaining 50% payment against invoices by direct credit upon HKPC sign of User Acceptance, with 30 days credit.

項目 1

付款條款: 訂單確認後預付 50%, 憑發票直接付款; 餘款 50% 於 HKPC 簽署用戶驗收證明後, 憑發票直接付款, 信用期 30 日。

2) Item 2

Payment terms: Monthly payment based on actual Pay As You Go consumption. The Supplier shall issue monthly invoices for the actual usage of the subscription, with 30 days credit.

項目 2

付款條款: 按每月實際用量 (按量付費) 結算付款。供應商須按月就實際使用量發出發票, 信用期 30 日。

3) **Item 3**

Payment terms: Yearly advance payment against invoices by direct credit. Supplier shall issue invoice for each year's subscription 30 days before the beginning of each contract year (Year 2), with 30 days credit.

項目 3

付款條款：每年預繳付款，憑發票直接付款。供應商須於每個合約年度開始前 30 天（第 2 年）就該年度訂閱服務發出發票，信用期 30 日。

如不能接受上述付款安排，請提供建議之付款安排：

备注：

所提交的价格建议，必需符合并根据“第一部分 - 常规”及“第二部分 - 技术规范”所列明的细则。